



CO-CREATING
GEOSPATIAL ECONOMY
IN A DIGITAL WORLD

ANNUAL REPORT 2018

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Message from Chair

Dear Members,

While our global society is increasingly challenged, the combined forces of the geospatial industry promises to deliver solutions which can address many of these issues.

The vision of the WGIC is to facilitate better communication and collaboration among the key industry players in the geospatial marketplace, with the intention of creating better solution offerings for both the government and private sector users.

In the first year of WGIC, we have convened several meetings and developed better communication and relations among the various sponsors and partners with several formal and informal business relationships emerging. These exchanges have also highlighted the importance of articulating and communicating each company's core capabilities so that true synergistic partnerships can be more easily defined. The Council has also exposed the need for better marketing of our industry as a whole, as well as the need for policy work in areas such as open data, privacy, and protection of corporate IP.

Our collective marketplace is evolving with new offerings and new business alignments, and with new forms of public-private partnerships emerging. As our industry advances and matures, the interest in multi-vendor COTS solutions that deliver true value will accelerate. My sense is that WGIC will help enable and grow this heterogeneous marketplace with powerful, multi-vendor solutions. This is the basis for our meeting in Amsterdam next month...

I am looking forward to welcoming you all.

Best Regards



AMY MINNICK

President of the World GeoSpatial Industry Council

Message from President

Dear World GeoSpatial Industry Council Members,

Thank you for your participation in the founding year of the World GeoSpatial Industry Council ("WGIC") in 2018. The WGIC was founded in July 2018 in New York at the 8th Session of the United Nations Global Geospatial Information Management Session. This was a fitting start for the WGIC, whose goal is to bring together our industry leaders and countries all around the world and develop a public and private partnership to implement the global development goals and demonstrate the larger value of geographic information in the world economy and society.

Since our founding, the WGIC has:

- · Developed our vision, values and mission
- Implemented our membership structure for Patron, Corporate, Associate and Affiliate Members
- Established our governance structure
- Welcomed 37 members to the WGIC
- · Launched committees focused on
 - » Policy
 - » Partnership and Industry Engagement
 - » Membership
 - » Finance and Administration, and
 - » Marketing and Communications

We have also had events to facilitate networking in several locations around the world.

While we have made great progress, just like our industry, the WGIC is just beginning to fulfill its mission to have a positive impact on the planet and unlock the value of geospatial information and insight for our members and our partners in the public sector. We look forward to accelerating this positive trajectory in 2019.

Thank you to our patrons, our executive board, members and the WGIC Secretariat for participating in building the WGIC in 2018. We are off to a great start.

Best regards



CEO Geospatial Media and Communications

Message from Secretary General & CEO

Dear Members,

The 'Geospatial Way' is the Future

As we usher in the digital age, value and relevance of geospatial information and maps have grown manifold.

Today, what excites me is the fact that location offers the much-needed fourth pillar (along with AI, IoT and Big Data) to the Fourth Industrial Revolution, enabling disruptive innovations and driving smart solutions for increasingly complex world. All this makes it all the more important to observe, monitor and manage our planet earth in almost real time.

The 'Geospatial Way' is the future and probably most efficient and effective way to collect, process and utilize information. It helps to identify, understand and contextualise challenges the world is facing today. Integrated geospatial information framework and readiness have direct co-relation with human development and quality of life. The Geospatial Readiness Index has clearly indicated that countries which have better geospatial institutional infrastructure and industrial capacities, have done fairly well in overall human development index.

While we recognize that the world economy runs on location-based services and data is the new oil, it is the right time to invest in developing a collaborative approach towards building global geospatial marketplace, which could serve as foundation for knowledge economy and sustainable development. Over the past one decade, geospatial industry has been going through a transformative process, as it integrated and embedded its capabilities with mainstream IT and Engineering processes and workflows. Technology innovations and increasing access to geospatial information have triggered tremendous business opportunities, leading to industrialization and mainstreaming of geospatial technology, while compelling businesses to align, re-align, and collaborate to offer enterprise solutions.

The World Geospatial Industry Council was founded by a group of geospatial industry leaders in consultation with leaders associated with public policy and sustainable development institutions. It is an unique organization where we co-create the geospatial marketplace and enhance its collective knowledge, capability, value and impact in world economy and society.

It has been an exciting year of working together with each one of you. We had meaningful conversations and engagements with the members as well as with institutions dealing with national mapping, public policy, user trades, and global development agenda. On the one hand, we continued to evolve our mission and develop frameworks, and functional protocols. On the other, we made significant progress in communication and engagement while initiating partnerships and collaborations with number of leading organizations, who we aim to work together to pursue forward our common goals.

Moving forward, WGIC will work towards strengthening its mission and programs with an emphasis on building greater collaboration within geospatial players as well as work collectively to showcase, market, and enhance its value and impact in the economy and society.

TABLE OF CONTENTS

Formation of World Geospatial Industry Council	8	Committees: Composition, Scope and Activities	18
WGIC Launched at UN-GGIM 8th Session Formal Address at UN-GGIM	9	Policy Development and Advocacy Committee Partnership and Industry	18
Reception	11	Engagement Committee	20
Guiding Principles	12	Membership Committee Finance and Administration	22
Vision, Mission and Values		Committee Marketing and Communication	23
Structure	13	Committee	23
Membership structure		Events and Networking	24
Governance structure		Inspiring Future	26
Co-Founders and Members	14	WGIC - 2019 Event Calendar	24
New Members Patrons	14 15	Membership Value Proposition & Benefits	27
Executive Board	16	WGIC Secretariat	28
		Functioning Staff	



FORMATION OF WORLD GEOSPATIAL INDUSTRY COUNCIL

Geospatial information and technologies are revolutionizing business processes and steering innovations that hold the potential of setting the world economy on a growth trajectory. Quintillion bytes of data get generated from geospatial data-capable smartphones to IoT networks, unmanned aerial vehicles (UAVs) to constellation of satellites that are fast occupying Earth's orbit. From commercial services to everyday life, 'spatial' dimension has quietly become quintessential to business decisions, system engineering, operations, automation and workflows. The cumulative geospatial industry is projected to touch \$439 billion by 2020. It is estimated that the value derived for the global economy through geospatial is well over \$2,000 billion. However, the total contribution is considered to be several times higher, since the exponential benefits of spatial dimension being realized by citizens globally are difficult to measure.

A few independent survey findings indicate that geospatial information and insight is an important component of the Fourth Industrial Revolution. However, understanding about the value and utility of geospatial information and insight across the industry ecosystems, among innovators, business and political leaders, is limited and not yet fully explored.

To harness comprehensive value of geospatial technologies, there is a need for the geospatial industry to collaborate:





WGIC LAUNCHED AT UN-GGIM 8th SESSION

In this background of revolutionary market shifts and growing demand for geospatial data, 21 leading organizations representing the entire ecosystem of the geospatial industry co-founded WGIC.

The formal launch took place on August 1, 2018, at the 8th session of the United Nations Global Geospatial Information Management in New York.



FORMAL ADDRESS AT UN-GGIM

Jack Dangermond addressed the 8th Session of the UN-GGIM to formally launch WGIC. He shared his vision of innovation, trends and the evolving collaborative nature of the geospatial industry, and stressed the need for greater collaboration within the geospatial industry. He urged the members of WGIC to work together to demonstrate the larger value of geographic information in the world economy and society.

Underlining the vision of WGIC, he explained that the Council's scope will be global in nature and will include development of partnerships and engagements with major existing institutions and strengthen their programs.



First Formal Address by **Jack Dangermond** — Chair of World Geospatial Industry Council (WGIC)



Formal Address by **Stefan Schweinfest** — Director, Statistics Division, United Nations

Stefan Schweinfest recognized the need for a global voice representing the geospatial industry. He also underscored the role of WGIC in implementing the global development agenda while calling upon the constituent members of UN to work in collaboration with WGIC.

Reception

The post-launch reception gave an opportunity to WGIC members to further interact with UN-GGIM Member network and its constituents. UN Member Nations and Multilateral Organizations welcomed the formation of WGIC — recognizing it as an industry trade body.







GUIDING PRINCIPLES



Member service: Provide WGIC members with relevant services which have a positive effect on their core business.

Leadership: Strive to be responsive to the collective needs of the members and the geospatial industry as a whole.

Advocacy: Be committed to the promotion of geospatial as a key enabling industry and contributor to the sustainable development of the world economy.

Responsibility: Ensure effective communication of the industry's perspectives to all internal and external industry stakeholders.

Excellence: Be committed to help its member organizations to become recognized world leaders in geospatial and related technologies, best practices and innovations.

Integrity: Be committed to reliable and ethical service delivery; focus on transparency and work openly with industry and governments to build partnerships based on trust.

Equality: Provide an unbiased platform and offer equal importance to the members irrespective of size of the organization or country of origin.

Diversity and Inclusion: Always stand for non-discriminatory practices in its operations.

Financial Stability: Be a self-sufficient industry council relying on revenue from memberships and programs.

Membership: Grow its membership base as well as innovate continuously to retain the interest of the existing members.



To be a collaborative platform for the advancement of the geospatial industry and strengthen the industry's contribution to the world economy, society and environment.



Mission

To be a catalyst for intra and interindustry knowledge exchange and co-creation of larger business opportunities for the geospatial industry, through policy advocacy, business development and collaborative programs.



STRUCTURE

Four-tier membership structure

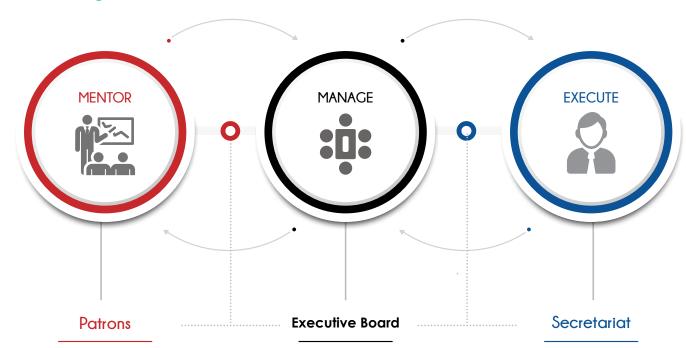
Patron Members **Corporate Members**

Associate Members

Affiliate Members

The first three categories are open for commercial entities (based on membership fees) while industry associations and trade bodies are eligible to join as Affiliate Members.

Three-tier governance structure



Patrons are senior representatives of the Founding Members of WGIC. Their primary responsibility are to be mentors to nurture the purpose, values, and business objectives of the WGIC.

The Executive Board is drawn from WGIC members. Its primary responsibilities are overall management of business objectives and programs of WGIC.

As the administrative wing, the Secretariat will be spearheaded by the CEO of WGIC. It is responsible for the overall functioning of WGIC and theimplementation of all its programs and activities.

CO-FOUNDERS AND MEMBERS

During its launch, WGIC had 21 CO-Founders from across the world representing the whole canvass of geospatial industry ecosystem



New Members

Over the past months, the Council added 21 members.











































The Patron Members of WGIC are senior representatives of the founding member organizations of WGIC. As mentors they are primarily entrusted with the responsibility of defining strategic vision and give direction towards fulfillment of purpose, values and key objectives of WGIC.



Chair

JACK DANGERMOND Founder & President



Vice Chair

ALAIN DE TAEYE Member of Management Board

Patrons



B.V.R. MOHAN REDDY Founder & Executive Chairman Cyient Ltd



DANIEL JABLONSKY President and CEO Maxar Technologies



EDUARDO FALCON Executive Vice President & Group General Manager Topcon Positioning Systems

(Parent company of DigitalGlobe)



JUERGEN DOLD President Hexagon Geosystems



STEVEN HAGAN



JAMES VAN RENS Senior Vice President Riegl International

Vice President Oracle



K.K. SINGH Founder & CFO Rolta Ltd



LISA CAMPBELL

Chairman - Autodesk Foundation & Senior Vice President Autodesk



RAJESH ALLA

Chairman & Managing Director IIC Technologies Ltd



STEVEN W. BERGLUND

President & CEO Trimble



SUNIL KUMAR

GroundTruth

Executive Board

Executive Board members are select representatives who actively set up agendas, manage programs and also take care of the functioning of WGIC Secretariat.



President

AMY MINNICK
Senior Vice President and General Manager
Commercial and Civil Government
DigitalGlobe



Secretary General & CEO

SANJAY KUMAR
CEO
Geospatial Media and Communications



STEPHEN MCCARTHY
Chief Financial Officer
GroundTruth

Committee Chairs

To successfully drive specific thrust areas of WGIC, the Executive Board appointed the following members as chair of various committees and special interest groups.

Policy
Development &
Advocacy

Partnerships & Industry Engagement

Marketing & Communications

Membership

Finance & Administration



RONALD BISIO Senior Vice President Trimble



VALRIE GRANT
Founder & Managing Director
GeoTechVision



THEO AGELOPOLOUS

Director – Infrastructure Strategy
& Marketing
Autodesk



DEAN ANGELIDES Corporate Director - International/ Alliances/Partners Esri



JOHN RENARD
President – Utilities and
Geospatial BU
Cyient Europe Ltd.

Members



ANDREAS GERSTER
Vice President
Construction - BIM
FARO



ANNU NEGI Chief Operating Officer Geospatial Media & Communications



ARNOUT DESMET
Vice President - Maps
TomTom



EWOUT KORPERSHOEK Director Topcon Europe Positioning BV



JOHANNES RIEGL JR President Riegl International



JUERGEN DOLD President Hexagon Geosystems



MARK FREEBURN CEO AAM



MASSIMO C COMPARINI CEO E-GEOS



PREETHA PULUSANI
President
International Operations
Rolta International



RAJAN AIYER
President
Association of Geospatial
Industries



STEVEN HAGAN Vice President Oracle



STEVEN SAWDON Managing & Operations Director IIC Technologies Europe



TED LAMBOO Senior Vice President Bentley Systems



WILLY GOVENDER CEO Data World

COMMITTEES: COMPOSITION, SCOPE AND ACTIVITIES

Policy Development and Advocacy Committee

Chair

Ron Bisio - Senior Vice President, Trimble

Members

James Van Rens - Senior Vice President Riegl International

Arnout Desmet - Vice President - Maps, TomTom

Willy Govender - CEO, Data World

Scope

- Monitor regulatory changes in the geospatial and associated landscape.
- Share and represent perspectives of the industry with government and multilateral agencies.
- Develop and publish position papers, newsletters and presentations, which can be exchanged with relevant global, regional and if required, national agencies.

Key Activities

- MoU with OGC to collaborate on promoting the power of geospatial and location-based technologies to governments, markets and industries worldwide.
- Participated as observer at UNESCAP Ad Hoc ICC
 Plus session for finalizing the draft Plan of Action and
 Declaration at the third Ministerial Conference on
 Space Applications for Sustainable Development in
 Asia and the Pacific in Bangkok, Thailand.

On the Radar

The committee is also in the process of establishing formal relationships with (but not limited to):

World Bank

- United Nations
- European Commission

Strategic Partnership for Targeted Forums/Events

Location World 2018, Singapore — Oct 1-2. The two-day conference was centered around the theme LI+AI+IoT: Powering Economies, and saw participation of about 150+ delegates.

India Geospatial Leadership Summit, Dehradun, India — Dec 6, 2018. Hosted by the Survey of India, the summit acted as the first collaborative platform for knowledge exchange between primary stakeholders of the Indian geospatial technology, including the national mapping agencies, senior bureaucrats from other departments and private industry.



GeoBuiz Summit 2019, San Francisco, US — Jan 14-15.

The summit was a two-day confluence of IT and geospatial industry focusing on issues impacting businesses, innovation and governance. It saw a gathering of 200+C-level executives from across the geospatial industry.

Geospatial World Forum 2019, Amsterdam, The Netherlands — April 2-4. An annual gathering of geospatial professionals and leaders representing the entire ecosystem, the forum demonstrates the collective vision of the global geospatial community. It includes public policies, national mapping agencies, private sector, development organizations, scientific institutions and citizens.

Policy Watch Newsletter

Started in September 2018, the monthly and quarterly issues of Policy Watch capture major policies on geospatial industry and allied sectors. The issues have been well received by WGIC members

- The newsletter captures major policies from the domain with an intent to understand the implications of major policy decisions across countries and geographics.
- Policies in the Policy Watch quarterly newsletter captured policies on Global 5G development, National Cyber Strategy (USA),
 GDPR and Drone Regulatory framework, among many others.
- These insights will help WGIC to take a proactive approach and schedule meetings with respective members with affiliated sector representatives and reflect the collective perspectives of the industry.
- The aim is to also help members understand and positively impact the policies that have relevance to the industry.



Special Interest Group on Data Privacy formed

Formally created at the 3rd board meeting at San Francisco in January 2019. The key objective of the group is to develop industry opinion on data privacy and relevant legislations such as GDPR. Led by the Committee Chair on Policy Development and Advocacy, the special group will invite key executives from the government and the industry to discuss of data privacy policy.

India to look into certification for surveyors and GIS professionals

The Indian Ministry of Skill Development has set up a special committee to look into formal certifications for surveyors and GIS professionals. The move was a direct outcome of the discussions and deliberations at the India Geospatial Leadership Summit held in Dehradun in December 2018. WGIC was a Strategic Partner of this event and also presented duuring the Summit.

WGIC Round-table titled Integrated Geospatial Policy Framework

Representatives from the entire geospatial value-chain met to discuss Integrated Geospatial Policy Frameworks in January during the GeoBuiz Summit in San Francisco. Government officials from the United Nations, the European Commission, Mexico and Singapore discussed their past, present and future actions to create integrated geospatial frameworks in their respective domains. Compliance with and impacts of the GDPR was also discussed.

Partnership and Industry Engagement Committee

Chair

Valrie Grant - CEO, GeoTechVision

Members

Annu Negi - COO, Geospatial Media

Rajan Aiyer - President, Association of Geospatial

Industries, India

Mark Freeburn - CEO, AAM Group

Arnout Desmet - Vice President - Maps, TomTom

Scope

- Look for collaboration opportunities with extended industries such as IT and Engineering.
- Proactively engage with trade bodies, professional forums and associations in top priority industries.
- Set up common agendas and meaningful engagements.
- Identify initiatives for intra-industry collaborations and knowledge exchange opportunities.
- Develop and publish joint papers on the value of geospatial information and technology.
- Organize high-level executive seminars and round-tables to develop frameworks for geospatial technology adoption with key sectors of the world economy.
- Identify opportunities for WGIC representation in key global events of user industries such as World Energy Congress, Global Public Transport Summit, AI for Good Global Summit, World Mobile Congress, etc.

Key Activities

- Identified emerging themes that will have a major impact on industries that are consumes of geospatial information and how geospatial can play a pivotal role in driving these sectors to develop technology and supporting ecosystems in future.
- MoU with BuildingSmart to enhance the usage of BIM standards in civil infrastructure.
- After an online poll among the members, the following six areas were chosen for special focus:
 - → Energy
 - → Intelligent Transport
 - → Telecom
 - → Agriculture
 - → Smart Cities and Urban Development
 - → Infrastructure and Engineering
- Heads of International Telecommunication Union (ITU), World Mining Congress (WMC) and International Association of Public Transport (UITP) have confirmed to speak at the plenary session on Expanding Horizons and Expanding Communities at Geospatial World Forum 2019 in Amsterdam.



Industry Watch

The Industry Watch newsletter brings important developments in the six identified high-priority that consume and utilize geospatial information.

- The focus of the newsletter, which is monthly in nature, is on key technology developments, policy issues and business trends in these industries.
- The aim of the newsletter is to keep members abreast of latest policy developments in allied sectors, likely changes and analysis on the impact of these changes on related industries.





On the Radar

The committee Initiated engagement across priority industries on optimal uptake of the technology and synergies for innovations with:

- European Commission
- International Public Transport Association (UITP)
- International
 Telecommunication
 Union (ITU)
- Smart Cities Council
- United Cities and Local Governance
- World Economic Forum (WEF)
- World Energy Council (WEC)
- World Farmers' Organization (WFO)
- World Federation of Engineering Organization
- World Mining Congress (WMC)
- World Water Council

Membership Committee

Chair

Dean Angelides - Corporate Director, Esri,

Members

Johannes Riegl - President, Riegl International **Steven Sawdon** - Director, Managing and Operations, IIC Technologies Europe

Scope

- Define membership tiers and fee structure.
- Define value propositions for each membership category to invite more members.
- Identify, evaluate and make recommendations to the Executive Board regarding admission of new members.
- Retain the interests of existing members.

Through membership services WGIC aims to:

- Amplify the value proposition for members at every level.
- Organize special events for engaging networking experiences for new and current members.
- Create polished and professional services in line with the needs to keep members stay up-to-date with the latest industry trends and resources to inspire and energize members for long-term retention.

Key Activities

- Membership invitation emails were sent to more than 100 prospective organizations.
- 16 new member organizations were recruited.
- Membership benefit and value proposition were revised after considering feedback from few members.

Members' Area on Portal

- The WGIC website offers certain value proposition and benefits as per the respective membership categories.
 - → Each member may publish its business profile and will also have access to profiles of other members.
 - → As per the membership categories, separate groups are created to access respective documents, exchange information and initiate discussions.
 - → For specific WGIC committees/special interest groups, the portal offers a platform for deliberations upon key themes, planning, strategizing and setting directions for smooth functioning of the WGIC.
 - → PolicyWatch and Industry Watch newsletters are also published on the portal and members can share their feedback and write comments on articles.
 - → The portal broadcasts about important activities and events/round-tables/latest updates, so it becomes a single repository of important information

The main focus of the committee will be on successful expanding the membership of the WGIC. From the current membership base of 41 members, by the end of 2019, WGIC aims to drive a campaign to expand the number of members by 50% from geospatial industry trade associations, emerging small-medium organizations, fast expanding start-ups and industry leading organizations.

Finance and Administration Committee

Chair

John Renard

President, Geospatial and Utilities, Cyient

Scope

The functional responsibility of the committee on Finance & Administration is to guide, assess, monitor revenue inflows and spending in conjunction with approved budgets by the board

Activities

Understand and recommend recruitment guidelines and best practices on the functioning of WGIC secretariat. Monitor financial standing of WGIC, gross revenue through memberships and judicious spending for various activities and resources.

Marketing and Communication Committee

Chair

Theo Agelopolous - Director Infrastructure and Marketing Autodesk

Scope

- Open new communication channels within the industry and expand ecosystem.
- Create networking opportunities with research companies and innovators, start-ups and more.
- Facilitate partnerships for joint marketing, product development and communications.
- Create opportunities for convergence and partnership with mainstream industries through:
- → Marketing and communication collaterals, newsletters, videos and articles.
- → Innovation and excellence programs in partnership with key industry organizations.

- → Success stories and case studies.
- \rightarrow B2B round-tables.
- → Social Media platforms/special interest groups.

Key Activities

- Developed marketing materials before and after the launch of the WGIC.
- Created a press release following the launch of WGIC and interacted with geospatial media houses and mainstream media. This PR was published in 140+ media platforms across the world.
- Develop, launch and maintain the WGIC website.
- Development of the WGIC portal. It is an exclusive interactive service for the member companies which features business profiles, category wise members group, committee groups and newsletters section.
- Creation of three marketing and promotional videos.

EVENTS AND NETWORKING

Apart from the board meetings, a number of networking receptions were organized at strategic events throughout the year to encourage inter and intra-industry engagement and dialogue.

New York, US, July 31, 2018





After the first board meeting and subsequent launch of WGIC at United Nations.
(Attendees: UNGGIM leaders and UN Member Nation representatives and Multilateral organizations).

Singapore, Oct 1, 2018





On the sidelines of Location World Summit. (Attendees: Top executives of Singapore govt, location technology companies and local geospatial industry leaders).

Antwerp, Belgium, Sept 17, 2018





On the sidelines of the INSPIRE Summit. (Attendees: Executives of European Commission and local European geospatial community).

Frankfurt, Germany, Oct 15, 2018



The second board meeting underway at Frankfurt. A networking reception was organized on the sidelines of Intergeo 2018. (Attendees: European geospatial community executives and WGIC members).

Amsterdam, The Netherlands Nov 1, 2018



On the sidelines of GeoBIM Summit. (Attendees: European geospatial community executives and representatives from BIM and AEC segment).

Deqing, China, Nov 21, 2018



On the sidelines of United Nations World Geospatial Congress. (Attendees: UN leaders, Chinese government executives, representatives from geospatial community.)

Dehradun, Dec 6, 2018



Organized at the Survey House, following the India Geospatial Leadership Summit, in Dehradun. (Attendees: Indian geospatial community, including Survey of India executives, senior bureaucrats from other departments and private industry)

San Francisco, Jan 16, 2019



Organized at Autodesk Gallery following the GeoBuiz Summit. (Attendees: Board members, select GeoBuiz Summit attendees and a high-level Dutch government delegation)

INSPIRING FUTURE

With 41 members in less than six months since its inception, the World Geospatial Industry Council (WGIC) has global spread and truly reflects complete technology and business portfolios of member companies spread across the ecosystem. With the ultimate goal of business development and market expansion through active engagement with user industries, their trade bodies, association and professional forums, WGIC will find its path for collaboration and convergence of geospatial technologies in the solution-centric business processes in the fast expanding digital economy.



WGIC - 2019 Event Calendar								
Partnerships & Industry Engagement			Policy Development		Business Summit		Marketing & Communication	
Month	Event	Location	Event	Location	Event	Location	Event	Location
January								
February								
March								
April	Roundtable: Technology convergence a collaboration for shaping a new world. (with representation from UITP, ITU, WMC, WEC, WFEO & WGIC Members)	Amsterdam					Networking Reception	Amsterdam
May	Al for Good - Global Summit (organized by ITU) on May 28-31, with broad focus on accelerating progress towards SDGs	Geneva						
June	On June 9-12, 2019, the international public transport community, mobility decision-makers and industry suppliers will come together in Stockholm for the UITP Global Public Transport Summit	Stockholm			Business Summit	South Africa		
July							Networking Reception	San Diego USA
August			Round Table Discussion	New York	Business Summit	Australia		
September	Global Energy Congress: Organized by World Energy Council, under the theme Energy for Prosperity, the program of the 24th World Energy Congress will lead delegates through the most live and critical issues facing the energy industry (on Sept 9-12) (tentative)	Abu Dhabi - UAE					Networking Reception	Stuttgart Germany
October								
November	World Engineers Convention: 'Engineering a Sustainable World - Next 100 years' (Co-hosted by World Federation of Engineering Organisation) on November 20-22	Melbourne						
December					Business Summit	India		

MEMBERSHIP VALUE PROPOSITION & BENEFITS

Annual Membership Fee (Amount in USD)						
Membership Eligibility		Corporate Membership	Associate Membership	Affiliate Membership		
For Corporate Entities with annual turnover of US\$ 100 million & above	30,000	17,000	10,000	-		
For corporate entities with annual turnover up to US\$ 100 million	25,000	-	-	-		
For corporate entities with annual turnover between US\$ 50 - 100 million	-	13,500	6,000	-		
For corporate entities with annual turnover up to US\$ 50 million	-	10,000	4,000	-		
For corporate entities with annual turnover less than US\$ 10 million			2,000			
For start ups and corporate entities with annual turnover less than US\$ 1 million			1,000			
For National & Regional Geospatial Industry Trade Bodies/Associations (representing corporate entities from the industry as members)	-	-	-	5,000		
For Trade Bodies and Forums of End User Industries of Geospatial Information & Technologies	-	-	-	1,500		

Membership Benefits					
Acknowledgment and Certification					
Acknowledgment and Recognition / Membership Certificate for respective membership categories	Υ	Y	Y	Y	
Nomination & Voting Eligibility					
Right to Nominate a Patron Member	Υ				
Right to nominate to the Executive Board subject to approval of nomination in the General Meeting of WGIC	Υ				
Eligible for submission of nominee to the Executive Board for respective member- ship category (To be elected as per stipulated By Laws of WGIC)		Y	Y	Y	
Right to attend and vote in General Meeting	Υ	Υ	Υ	Υ	
Right to nominate of its representatives to at least one Committee and/or Working Group. However, member is eligible to nominate its representative for more than one position (subject to approval by the Executive Board)	Υ	Y		Y	
Eligibility to nominate its representative to Committees and Working Groups (subject to approval by the Executive Board)			Y	Y	
Business Networking					
Right to participate and being consulted in development of position papers of WGIC in terms of policy development	Υ	Υ			
Appropriate representation in WGIC programs and industry delegations	Υ	Υ		Υ	
Partnership status in organization of national networking events for respective country				Υ	
Invitation Passes for WGIC Annual Industry Networking Events	5	3	1	3	
Invitation Pass for respective regional industry networking event			1		
Invitation Passes for Regional and National networking events	2	2	1	1	
Newsletter Subscription					
Subscription of 'Policy Watch' monthly Newsletter	Υ	Υ			
Subscription of 'Industry Watch' monthly Newsletter	Υ	Υ		Υ	
Subscription of 'Policy Watch' quarterly Newsletter	Υ	Υ	Υ	Υ	
Subscription of 'Industry Watch' quarterly Newsletter	Υ	Υ	Υ	Υ	
Right to access documents and position papers of WGIC and adopt them for engagement and advocacy with respective national level stakeholders	Υ	Y	Y	Y	





Address

World Geospatial Industry Council Donauweg 10, 1043 AJ, Amsterdam, The Netherlands

For any queries contact - info@wgicouncil.org

WGIC SECRETARIAT

Functioning

WGIC will continue to remain a lean, agile and transparent organization. With dedicated teams of executive directors for each vertical — Policy Development, Partnerships and Industry Engagement, Marketing and Communication and secretariat support staff, the aim will be to engage subject matter experts, consultants for advisory and project implementation on retention basis.

Staff

WGIC staff at the secretariat comprises:

Secretary General & CEO - Sanjay Kumar (sanjay.kumar@wgicouncil.org)

Executive Director (Partnerships & Industry Engagement) - Tanuja Vashistha (tanuja.vashistha@wgicouncil.org)

Executive Manager - Member Services - Sharmishtha Seth (sam.seth@wgicouncil.org)

Policy Advisor - Barbara Ryan (barbara.ryan@wgicouncil.org)

Adviser Africa- Derek Clark* (derek.clarke.dr@gmail.com)

*Joing from April 1, 2019